



## Newsletter from Big Top Manufacturing

<http://www.bigtopshelters.com>

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### Dear Big Top Friends,

For nearly three decades, Big Top Manufacturing has provided quality fabric building structures. Our fabric structures provide numerous benefits, and have been installed for various organizations & businesses such as construction sites, marine industry, the military, and various government agencies. This issue introduces not only tips showing how you can maximize the use of Big Top fabric structures, but also Big Top corporate news. I hope you enjoy them! See you next issue...

Best wishes,

Frank Merschman, CEO  
Big Top Manufacturing

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### 1. Feature Article: How to maximize the use of fabric buildings during winter

Here comes winter. Are you ready for wintry weather? Cold wind with snow all around you. Bundled up? What about your fabric buildings and fabric shelters? Are they also ready for this winter? If you own or plan to own a Big Top fabric building system, you may want to know how you can maximize the use of your fabric buildings during winter time.



First, check your fabric building covers and the cables. Big Top uses one of the best quality fabrics available in the market for our fabric building system. If you need to make a replacement order for your fabric building covers, contact us with the shelter size, fabric type (weight) and color. This information will expedite your purchasing process.

Second, consider options of your fabric buildings in advance especially if you want to be active during cold winter. The options include infra-red heaters, insulation, and HVAC. This can help you to enjoy your favorite sport or activity during the cold winter months.

Third, choose translucent fabric covers to block harmful UV rays, while still allowing in lots of natural light. Thus, you can save your piggy bank for those astronomical energy bills. For more fabric info like warranty and expected life, check our website today (<http://www.bigtopshelters.com/fabric.htm>).

## 2. Building frame info: Checking how strong your fabric building system is

When considering the purchase of fabric building system, you need to check the local weather conditions which may affect your building. For example, if you live in Chicago where it can be windy, you may want to check the wind load information of your fabric building system. The Big Top CAD (computer-aided design) team will custom-design your fabric building for wind loads up to 130 mph, which is virtually equal to a Category Three Hurricane (<http://www.nhc.noaa.gov/aboutsshs.shtml>). However, we do advise our clients to simply take off the fabric cover when severe weather is forecast.



Living in an area, such as Canada, where snow blanketing your fabric building may be a pretty sight, you will want to know how much your fabric buildings can stand for snow loads. The fabric buildings by Big Top will withstand snow loads up to 40lbs per square foot. With this information, you may feel more confident about our fabric structures used in harsh weather conditions.

## 3. Recent Big Top projects



**Workshop shelter:** A new shelter (28W x 45L x 20H) has been installed for a company in Florida. This workshop/weather shelter will be used for painting & pasting signs on vehicles. Not having to battle against rain & UV rays, the company will improve productivity. This project was managed by sales representative Baker Jarvis at Big Top.

**Hangar Buildings:** Recently, in Louisiana, Big Top Manufacturing completed two aircraft hangar buildings (78W x 60L x 33 H). These fabric hangar buildings will be employed to do maintenance & store helicopters for military base. This project was completed by sales representative Bobby Edwards. If you have any questions about applications of Big Top fabric structures, please give us an email at [sales@bigtopshelters.com](mailto:sales@bigtopshelters.com) or call us toll free at 1-800-277-8677. If you want more info or quote, simply visit our website and fill out online quote request (<http://www.bigtopshelters.com/quote.htm>).



#### 4. What is it going on at Big Top?: Thanksgiving luncheon & more

On November 21, 2007, more than one hundred Big Top employees enjoyed their pre-Thanksgiving luncheon held at Perry, FL. Celebrating another successful year and giving thanks to each other, the Big Top family shared bountiful food. According to Joan Merschman, CFO of Big Top Manufacturing, the first Thanksgiving luncheon in 1984 was served to four persons. From four to more than one hundred employees, what great growth! Started as family business, Big Top Manufacturing still keeps family-style events on holidays. This event was possible by generous support from the Merschman family of Big Top Manufacturing. The Big Top family also enjoyed a pre-Christmas luncheon in December.



Sharing is always wonderful. In this year, Big Top Manufacturing was happy to provide donations to national and regional organizations. Some of them are Big Bend Hospice, Down Town Perry Association, and [www.donorschoose.org](http://www.donorschoose.org).

#### Contact the editor

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